Exhibit B

Michigan Department of Transportation 5100B (07/07)

CHECKLIST TO DESIGNATE AREAS OF EVALUATION FOR REQUESTS FOR PROPOSAL (RFP)

MDOT PROJECT MANA	GER		JOB NUMBER (JN)	CONTROL SECTION (CS)
Michele Mueller		102112	84917	
DESCRIPTION IF NO JN RWIS Project	I/CS			
MDOT PROJECT MANA	AGER: Check all items to	be included in RFP.	CONSULTANT: Provide only checked items below in proposal.	
	TE = REQUIRED Y SHADING = OPTIONA	L		
Check the	e appropriate Tier in the b	ox below		
TIER I (\$25,000-\$99,999)	TIER II (\$100,000- \$250,000)	TIER III (>\$250,000)		
	X		Understanding of Service	
	×		Innovations	
	X		Safety Program	
N/A	X		Organization Chart	
	X		Qualifications of Team	
	X		Past Performance	
Not required as part of official RFP	Not required as part of official RFP		Quality Assurance/Quality Co	ontrol
	×		inspection or survey activities	work performed in Michigan unless the project is for on-site s, then location should be score consultant office to the on-site
N/A	N/A		Presentation	
N/A	N/A		Technical Proposal (if Preser	ntation is required)
3 pages (MDOT forms not counted) (No Resumes)	7 pages (MDOT forms not counted)	19 pages (MDOT forms not counted)	Total maximum pages for RF personnel resumes	P not including key

REQUEST FOR PROPOSAL

The Michigan Department of Transportation (MDOT) is seeking professional services for the project contained in the attached scope of services

If your firm is interested in providing services, please indicate your interest by submitting a Proposal, Proposal/Bid Sheet or Bid Sheet as indicated below. The documents must be submitted in accordance with the latest "Consultant/Vendor Selection Guidelines for Service Contracts" and "Guideline for Completing a Low Bid Sheet(s)", if a low bid is involved as part of the selection process. Referenced Guidelines are available on MDOT's website under Doing Business > Vendor/Consultant Services > Vendor/Consultant Selections.

RFP SPECIFIC INFORMATION						
BUREAU OF HIGH	REAU OF HIGHWAYS BUREAU OF TRANSPORTATION PLA		SPORTATION PLANNING **	OTHER		
THE SERVICE WAS F	THE SERVICE WAS POSTED ON THE ANTICIPATED QUARTERLY REQUESTS FOR PROPOSALS					
NO	YES	DATED	THROUGH			
-	-	ge of the attached requalification Classifica	 sure that current financial inf computations, and financia is on file with MDOT's Office 	rices - If selected, the vendor must make formation, including labor rates, overhead I statements, if overhead is not audited, ce of Commission Audits. This informatime vendor and all sub vendors so that ayed.		

Qualifications Based Selection - Use Consultant/Vendor Selection Guidelines

For all Qualifications Based Selections, the section team will review the information submitted and will select the firm considered most qualified to perform the services based on the proposals. The selected vendor will be contacted to confirm capacity. Upon confirmation, that firm will be asked to prepare a priced proposal. Negotiations will be conducted with the firm selected.

**For RFP's that originate in Bureau of Transportation Planning only, a priced proposal must be submitted at the same time as, but separate from, the proposal. Submit directly to the Contract Administrator/Selection Specialist, Bureau of Transportation Planning (see address list, page 2). The priced proposal must be submitted in a sealed envelope, clearly marked "PRICE PROPOSAL." The vendor's name and return address MUST be on the front of the envelope. The priced proposal will only be opened for the highest scoring proposal. Unopened priced proposals will be returned to the unselected vendor(s). Failure to comply with this procedure may result in your priced proposal being opened erroneously by the mail room.

For a cost plus fixed fee contract, the selected vendor must have a cost accounting system to support a cost plus fixed fee contract. This type of system has a job-order cost accounting system for the recording and accumulation of costs incurred under its contracts. Each project is assigned a job number so that costs may be segregated and accumulated in the vendor's job-order accounting system.

Qualifications Review / Low Bid - Use Consultant/Vendor Selection Guidelines. See Bid Sheet Instructions for additional information.

For Qualification Review/Low Bid selections, the selection team will review the proposals submitted and post the date of the bid opening on the MDOT website. The notification will be posted at least two business days prior to the bid opening. Only bids from vendors that meet proposal requirements will be opened. The vendor with the lowest bid will be selected. The selected vendor may be contacted to confirm capacity.

Best Value - Use Consultant/Vendor Selection Guidelines. See Bid Sheet Instructions below for additional information. The bid amount is a component of the total proposal score, not the determining factor of the selection.

Low Bid (no qualifications review required - no proposal required.) See Bid Sheet Instructions below for additional instructions.

BID SHEET INSTRUCTIONS

A bid sheet(s) must be submitted in accordance with the "Guideline for Completing a Low Bid Sheet(s)" (available on MDOT's website). The Bid Sheet(s) is located at the end of the Scope of Services. Submit bid sheet(s) separate from the proposal, to the address indicated below. The bid sheet(s) must be submitted in a sealed manila envelope, clearly marked "SEALED BID." The vendor's name and return address MUST be on the front of the envelope. Failure to comply with this procedure may result in your bid being opened erroneously by the mail room and the bid being rejected from consideration.

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PROPOSAL SUBMITTAL INFORMATION

REQUIRED NUMBER OF COPIES FOR PROJECT MANAGER	PROPOSAL/BID DUE DATE	TIME DUE

PROPOSAL AND BID SHEET MAILING ADDRESSES

Mail the multiple proposal bundle to the MDOT Project Manager or Other indicated below.

MDOT Project Manager MDOT Other

Mail one additional stapled copy of the proposal to the Lansing Office indicated below.

Lansing Regular Mail	OR	Lansing Overnight Mail
Secretary, Contract Services Div - B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Secretary, Contract Services Div - B470 Michigan Department of Transportation 425 W. Ottawa Lansing, MI 48933
Contract Administrator/Selection Specialist Bureau of Transportation Planning B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Contract Administrator/Selection Specialist Bureau of Transportation Planning B470 Michigan Department of Transportation 425 W. Ottawa Lansing, MI 48933

GENERAL INFORMATION

Any questions relative to the scope of services must be submitted by e-mail to the MDOT Project Manager. Questions must be received by the Project Manager at least four (4) working days prior to the due date and time specified above. All questions and answers will be placed on the MDOT website as soon as possible after receipt of the questions, and at least three (3) days prior to the RFP due date deadline. The names of vendors submitting questions will not be disclosed.

MDOT is an equal opportunity employer and MDOT DBE firms are encouraged to apply. The participating DBE firm, as currently certified by MDOT's Office of Equal Opportunity, shall be listed in the Proposal

MDOT FORMS REQUIRED AS PART OF PROPOSAL SUBMISSION

5100D - Request for Proposal Cover Sheet

5100G – Certification of Availability of Key Personnel

5100I - Conflict of Interest Statement

(These forms are not included in the proposal maximum page count.)

Michigan Department of Transportation

SCOPE OF SERVICE FOR DESIGN SERVICES

METRO REGION RWIS STRATEGIES AND CONCEPT OF OPERATIONS

CONTROL SECTION: 84917

JOB NUMBER(S): 102112

PROJECT LOCATION: Metro Region

PROJECT TYPE OF WORK: Develop a concept of operations (COO), strategy and prioritized lists of sensor locations for Road Weather Information System (RWIS) deployment in the Metro Region.

PRIMARY PREQUALIFICATION CLASSIFICATION:

Intelligent Transportation Systems

SECONDARY PREQUALIFICATION CLASSIFICATION:

None

ANTICIPATED START DATE: March 1, 2008

ANTICIPATED COMPLETION DATE: February 28, 2009

DBE REQUIREMENT: N/A

MDOT PROJECT MANAGER:

Michele Mueller 18101 W. Nine Mile Road Southfield, MI 48075 (248) 483-5133 muellerm2@michigan.gov

The Consultant shall contact the Project Manager prior to beginning any work on the project.

QUESTIONS

All questions shall be submitted no later than 12:00 p.m. EST on **January 2, 2008**. All questions shall be submitted in writing either via fax or email to the project manager. The answers to all questions will be posted to the Operations Contract Support web site, where the RFP was posted.

GENERAL:

The Consultant shall furnish all services and labor necessary to conduct and complete the services described herein. The Consultant shall also furnish all materials, equipment, supplies, and incidentals necessary to perform the Services (other than those designated in writing to be furnished by the Department), and check and/or test the materials, equipment, supplies, and incidentals as necessary in carrying out this work. The Services shall be performed to the satisfaction of the Department consistent with applicable professional standards.

The Services described herein are financed with public funds. The Consultant shall comply with all applicable Federal and Stale laws, rules, and regulations. The Consultant shall perform field operations in accordance with MIOSHA regulations and accepted safety practices. The consultant staff shall conduct themselves with professionalism in carrying out their duties.

The Consultant will notify the Project Manager, in writing, prior to any personnel changes from those specified in the Consultant's original approved proposal. Any personnel substitutions are subject to review and approval of the Project Manager.

At the request of the Department, the Consultant, during the progress of the Services, shall furnish information or data relating to the Services described herein that may be required by the Department to enable it to carry out or to proceed with related phases of the Project not described herein, or which may be necessary to enable the Department to furnish information to the Consultant upon which to proceed with further Services.

Introduction

The Michigan State Department of Transportation (MDOT) seeks to develop an RWIS network in it the Metro Regions. This network will involve multiple RWIS stations that are consistent with the proposed MDOT ATMS software project, including standards, specifically NTCIP standards. These stations will be used for assistance in decision support systems for winter maintenance activities, bridge operations and traveler information systems. Deployment of these stations will be phased over multiple years and will be managed under a separate design project (or under multiple design projects).

Task 1

The consultant shall develop the COO for the Metro Region RWIS system. This system shall encompass St. Clair, Wayne, Macomb and Oakland Counties.

Task 2

The consultant shall develop a list of locations in the Metro Region for deployment of RWIS stations, using FHWA sighting guidelines, an existing MDOT RWIS sensor specification, and including a description of each location and outlining the benefits of RWIS information at each location. The consultant, in conjunction with MDOT, shall develop a priority listing of the sites that includes the features of the RWIS station that should be deployed and a preliminary cost estimate for each station. During the development of the priority ranking, the consultant shall work with MDOT, Aeronautics, MSP, FHWA, County Road Commissions, and various other organizations or groups. Under this task, the consultant shall also develop guidelines for maintenance, including the annual costs associated with maintenance and the skill sets and training required for MDOT to perform maintenance using internal MDOT staffing.

Notes

The entire project shall be compatible with appropriate US DOT and MDOT standards, the MDOT Metro Region Architecture and deployment plans as applicable, and any other appropriate national standards.

PAYMENT SCHEDULE:

Compensation for this Scope of Services shall be on an **actual cost plus fixed fee** basis.

CONSULTANT PAYMENT:

All invoices/bills for services must be directed to the Department and follow the 'then current' guidelines. The latest copy of the "Professional Engineering Service Reimbursement Guidelines for Bureau of Highways" is available on MDOT's Bulletin Board System. This document contains instructions and forms that must be followed and used for invoicing/billing; payment may be delayed or decreased if the instructions are not followed.

Payment to the Consultant for Services rendered shall not exceed the "Actual Cost Plus Fixed Fee, Not to Exceed Maximum Amount" unless an increase is approved in accordance with the contract with the Consultant. All invoices/bills must be submitted within 14 calendar days of the last date of services being performed for that invoice.

Direct expenses will not be paid in excess of that allowed by the Department for its own employees in accordance with the State of Michigan's Standardized Travel Regulations. Supporting documentation must be submitted, with the invoice/bill, for all billable expenses on the Project. The only hours that will be considered allowable charges for this contract are those that are directly attributable to the activities of this Project.

The use of overtime hours is not acceptable unless prior <u>written</u> approval is granted by the MDOT Region Engineer/Bureau Director and the MDOT Project Engineer Manager. Reimbursement for overtime hours that are allowed will be limited to time spent <u>on this project</u>

in excess of forty hours per person per week. Any variations to this rule should be included in the priced proposal submitted by the Consultant and must have prior written approval by the MDOT Region Engineer/Bureau Director and the MDOT Project Engineer Manager.

The fixed fee for profit allowed for this project is 11.0% of the cost of direct labor and overhead.